



Employee Benefits State of the Union

Where connections make a **difference.**

unitelinsurance.com

Employee Benefits State of the Union Panel

Dan Dahl | UNITEL | Benefits Advisor

Chad Thies | Zelle HR | President

Mark Sloan | Cigna Health Care | Client Manager

Laura Johnson | Cigna Health Care | Client Manager

Kipp Kissinger | UNITEL | Vice President, Benefits Consultant

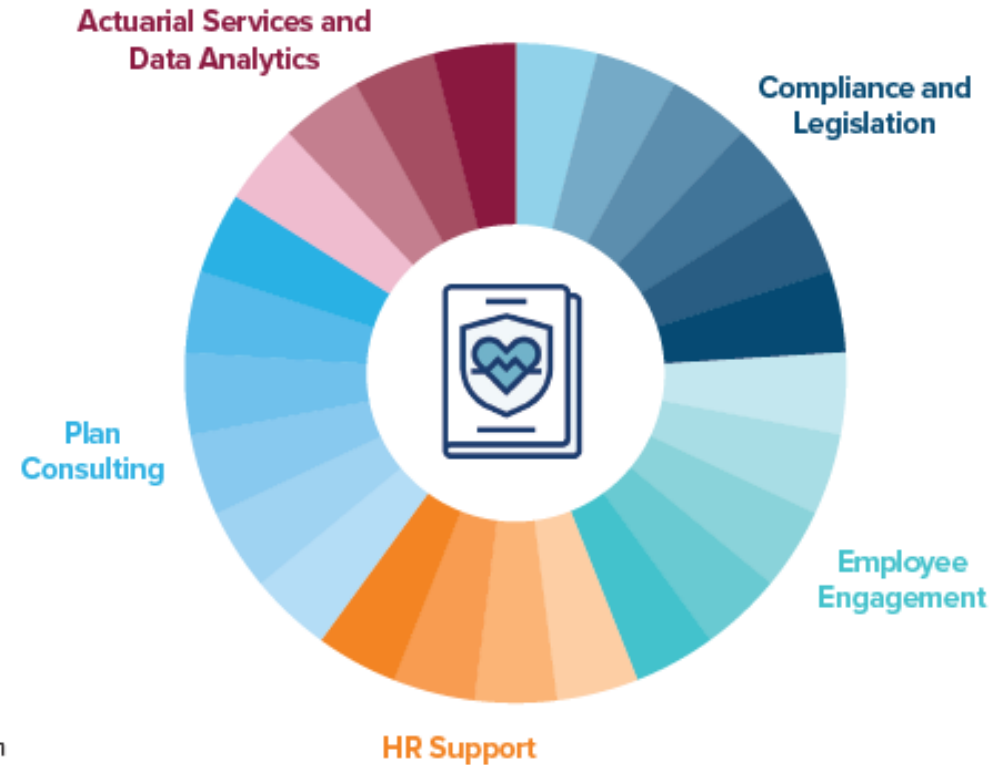
UNITEL Benefits History

- **Principal Program Inception - 2010**
- **Medical Program Inception - 2018**
- **Current Landscape**
 - UNITEL Streamlined Strategy
 - Dedicated Full-Service Team
 - Exclusive Carrier Programs
 - Industry Specific Benchmarking and Forecasting Data
 - Complete Benefits Experience
 - Clients in 38 States
 - 98% Retention

The UNICO Difference

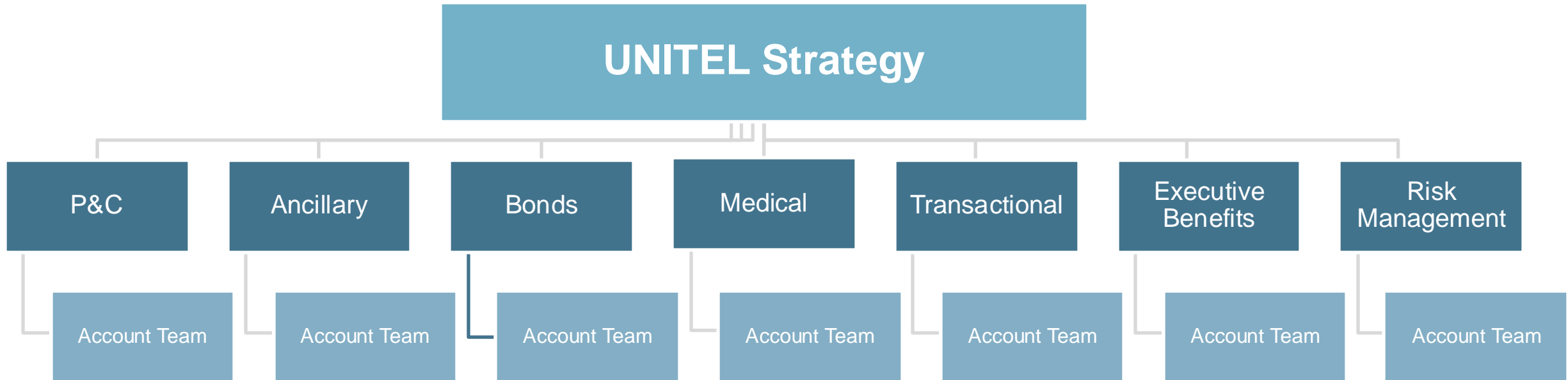
EMPLOYEE BENEFITS SERVICES

- Quote Plans
- Claims and Billing Assistance
- Negotiate Renewal
- Plan Comparisons
- Coverage and Policy Expertise
- Plan Design and Selection Support
- Medical and Prescription Analytics
- Plan Disruption Analysis
- Employee Retention Strategies
- ACA and DOL Compliance
- Employee Handbook
- Compliance Handbook
- ERISA and HIPAA
- Legislative Updates
- Employee Newsletters and Videos
- Employee Communications
- Cost Transparency Tools
- Benefit Guides
- Open Enrollment Support
- Online Enrollment
- Onboarding/Offboarding Assistance Plan
- Handbook Builder
- Learning Management System
- State Specific Compliance Resources



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UNITEL Streamlined Approach

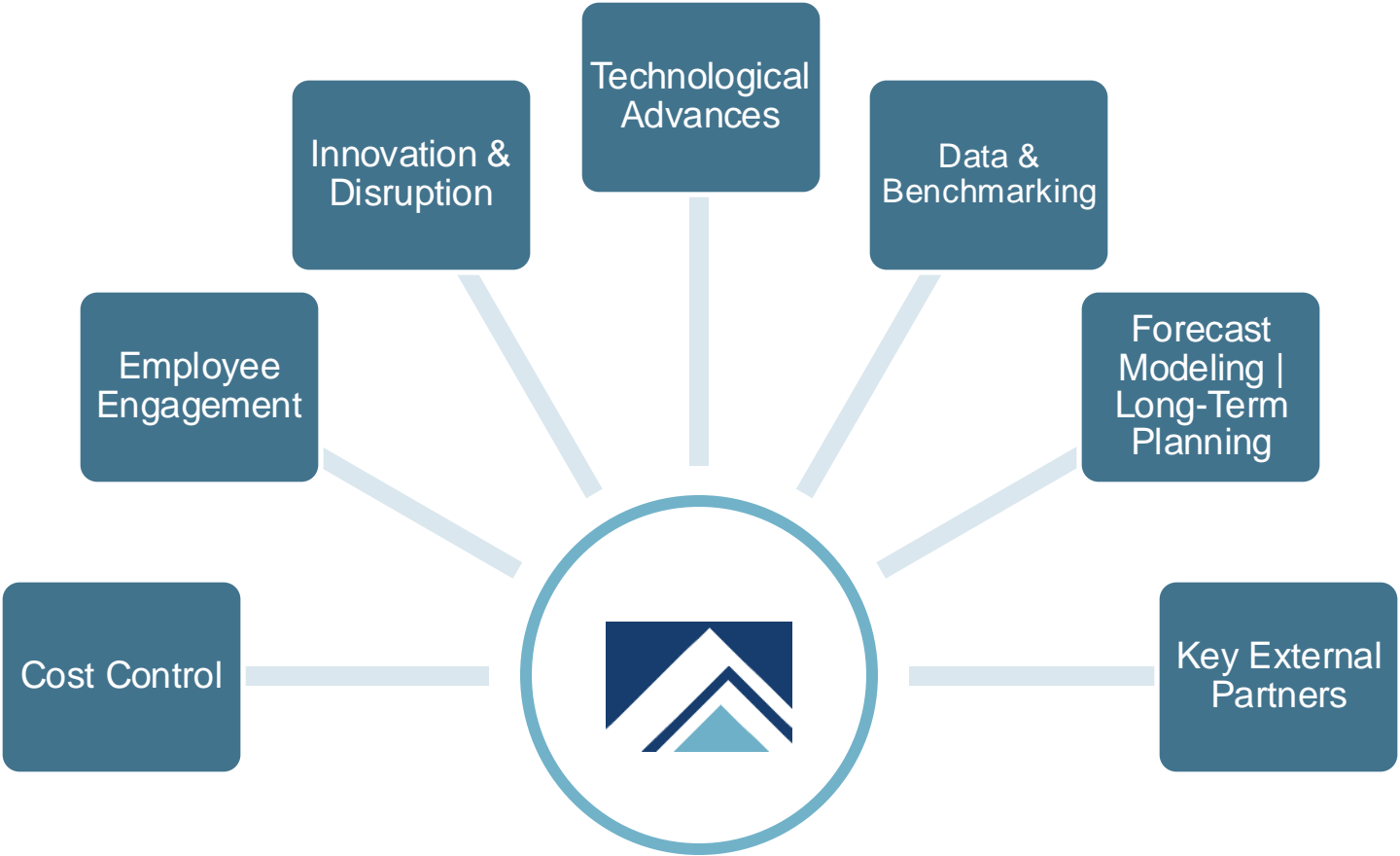


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**“The US healthcare system is
Simple,
Easy to Navigate,
and Affordable.”**

Said no one ever.

Today's Key Takeaways



Where connections make a **difference**.