

## Planning for, Building out, and Deploying Transformational Leadership

Camille Christiansen

#### You're Saying....

30% of my current team is going to be gone in the next 5 years

Those millennials!

I don't know how we're going to survive when Camille leaves!

My biggest challenge is people Where do I find good people?!





#### The Silver Tsunami

- -4.1 million turning 65 annually until '27
- Work force participation declining at 62.8%
- 55 to 64 years makes up
- ~ 65% of the work force
- Fewer 1<sup>st</sup> graders than seniors in 30 states



#### We've Adapted for Over 100 Years



30%

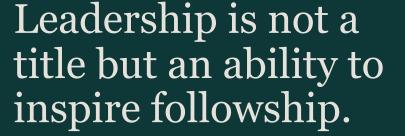


71%



76%





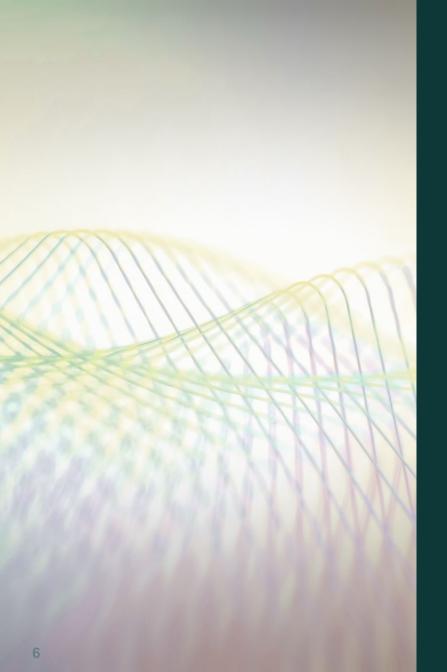
- Hogan Assessments

# Developing leaders is our future

Management is about coping with complexity. Leadership is about coping with change.

- Harvard Business Review





I think that you might be so sure a person is one thing, that sometimes you completely miss who they really are.

- Ted Lasso



#### Succession Planning – the Employees

Break the habit of making decisions based on tradition

Employee surveys

Understand skill sets



#### Succession Planning – the Process

Complete turmoil without a plan

Succession planning worksheet

Junior leadership teams

**Employment agreements** 





For me, success is not about the wins and losses. It's about making these young fellas be the best versions of themselves on and off the field.

- Ted Lasso



#### Coaching, Mentoring, & Sponsoring

Coaching	Mentoring	Sponsoring
Talks with you	Talks with you	Talks about you
Measures performance	Shares knowledge/guidance	Uses influence/social capital to advocate
Coach drives the relationship	Two-way relationship	Provide access to opportunities
Short-term support	Long-term support with a wider focus	Advance career



#### Coaching

Not one big scary day

"The File"

Catch people doing good

Clear job descriptions that are modern



#### Coaching

#### Employee scorecards

- job description
- soft skills
- project specific assignments
- personal development



#### Mentoring

Industry connections

External resources

Personal executive coaches



#### Sponsoring

Promotion opportunities

Opportunities to be viewed as a leader



Taking on a challenge is a lot like riding a horse, isn't it? If you're comfortable while you're doing it you're probably doing it wrong.

- Ted Lasso



#### Training

Build skills as a team

Soft skills

Networking

Key employee development



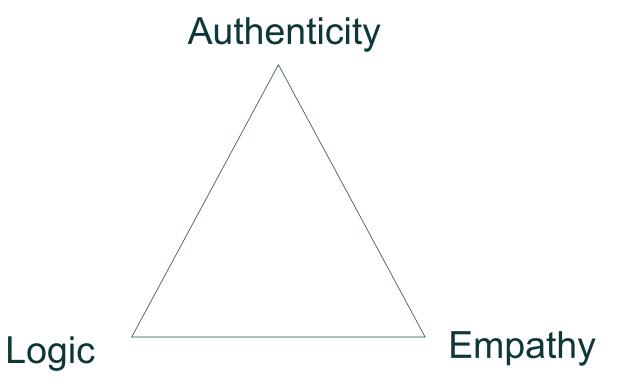


Earn your leadership every day.

-Michael Jordan



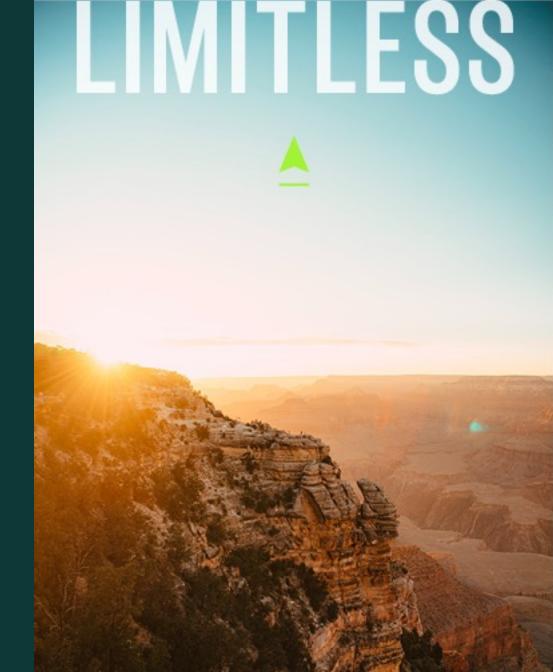
#### Trust Triangle



### I believe in 'believe'.

- Ted Lasso

We're inspired by the extraordinary potential companies and individuals possess to discover and claim their future.



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